

Focus: Why Choose Dr. Nicole Wang

The Rising Star in Modern Real Estate Industry and New Generation of Realtors

Combining cutting-edge advanced high-tech method and traditional standard sales approach with the highest level of full service

BY Dr. THOMAS

Minnesota Real Estate Licensee

As a real estate professional who is equipped with four high degrees in four specialties, Nicole Wang has a doctoral degree in Biosystem Engineering and a Master degree in Electrical Engineering from University of Minnesota, plus another Master degree and a BS in China, has taught at university as a faculty.

Nicole has spent several years working in high-tech semiconductor industry such as LSI and Virage Logic in US. Yet, to pursuing her strong passion for real estate industry, Nicole left her well-established professional career behind and she decided to change her career direction to join Coldwell Banker Burnet as a part time Realtors® at first. One year later after she drove an impressive start and sold \$4 million in real estate, Nicole kindly turned down an offer from med-tech Minnetronix and started her full time real estate professional. Then double that to \$8 millions sales in her second year and received several distinctive sales awards in recognition of her outstanding performance during the challenging real estate market and the global slowdown economy.



Dr. Nicole Wang

Nicole described her jumping into real estate industry: "I felt strong confident on my change to the right direction. I wanted to do something with my life that would help people and have a positive impact on their lives. Real Estate has been a natural and perfect fit for me. I love homes, I love people, I love technologies and I love finding solutions and solving problems for my clients using my vast knowledge and backgrounds in education, research, engineering and so on."

Nicole's education, market experience, innovative method, "can do" attitude and commitment to excellence have made her the award-winning real estate professional in a few short years in such a soft market. The Coldwell Banker Burnet acknowledged this at the years by presenting her with several awards: a Million Dollar Producer Award for volume sold, four times winner of the Top Rookie Seller Awards for continued month sales and 500K Excellence Sale Recognition Award. In 2005, she was awarded the International Sterling Society Award for yearly overall sales and production, etc. After accomplished a remarkable track record, in 2006, Nicole joined Re/Max ("Above the Crowd"), the real estate leader, which is home to the nation's top Realtors. Then, Nicole is featured as "2006 Women in Real Estate" in Minnesota Real Estate Journal for the women who are outstanding professionals and play significant role in real estate industry.

Coming from a former university faculty, Nicole believes that education, knowledge, skill and technology are the backbone of being a successful real estate professional in the evolving real estate industry and she keeps continuing to place a lot of time and efforts in educating herself in real estate. Nicole has earned numerous real estate professional designations. These designations are among the highest awarded by the National Association of Realtors® and fewer than 4% of all Realtors® in the country have earned these highly coveted degrees. Among them are GRI (Graduate Real Estate Institute), CRS (Certified Real Estate Specialist), ABR (Accredited Buyer Representative), Mini MBA (Master of Business Administration) in Real Estate. Nicole is also a qualified and engineered home inspector that can ensure her clients' maximal benefits.

"By and large, Asians, especially Chinese, are well educated and informed, I have to stay on top of real estate industry in terms of being able to offer the service they need," Nicole says. "My philosophy is if my service doesn't benefit my clients, it doesn't benefit me, so I am committed to outstanding service in every transaction and all of my services are 100% guaranteed! My clients are clients for life and I get my clients moving seriously!"

If you are seeking a top real estate professional to help, guide and handle your real estate needs, call 763-232-3476 or email (nicole@nicolewang.com) Nicole Wang today!